

Dealtracker 2018 Q2

Mergers & Acquisitions In High Tech Industry

August, 2018

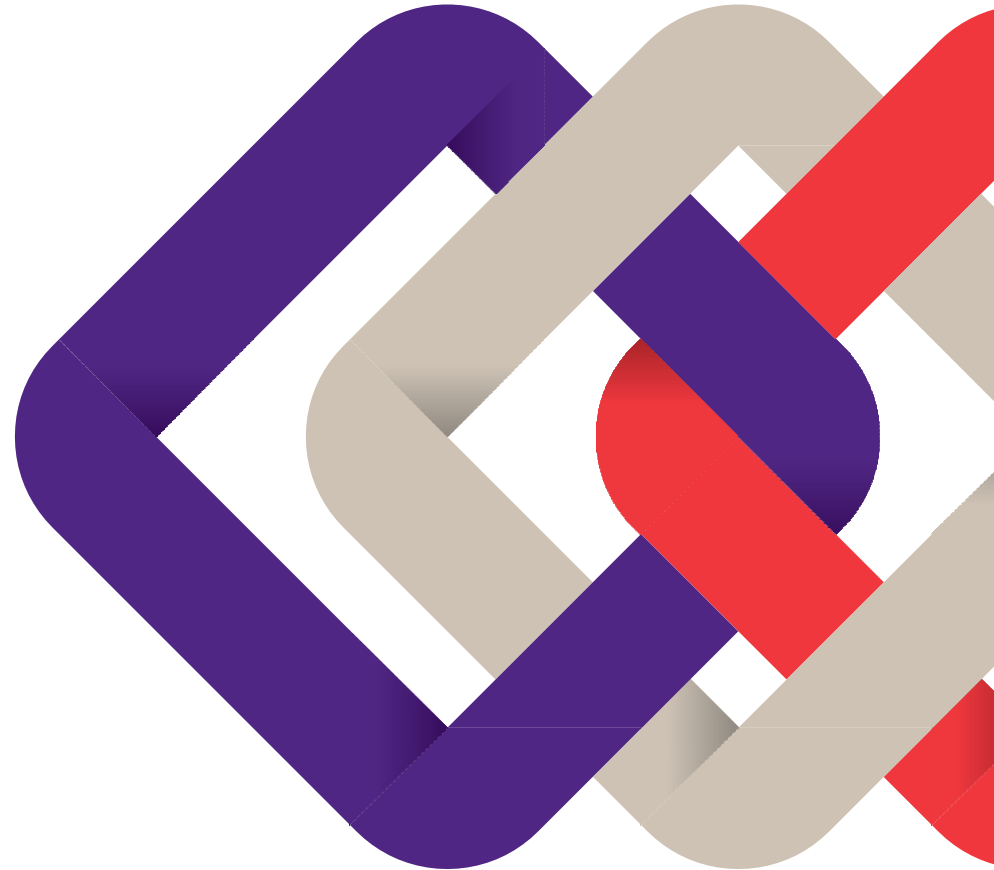
M&Ainsights - The Netherlands



Evert Everaarts
Senior Manager
E Evert.Everaarts@nl.gt.com
T +31 88 676 9722



Wouter Wolzak
Manager
E wouter.wolzak@nl.gt.com
T +31 88 676 9809



High Tech sector

Sector activity, 2018 Q2*

Dutch High Tech sector remains attractive despite somewhat lower deal volumes

The Netherlands has a strong high tech sector, especially when it comes to semiconductors, sensor technology and high-tech systems. Important motivations for M&A in the technology sector are: acquiring a core technology, supply chain consolidation and general consolidation.

Highlights in terms of M&A in Dutch High Tech sector:



- We have identified 15 transactions during Q2 2018 in the High Tech sector
- The Netherlands is popular among foreign buyers. In the second quarter of 2018 10 out of the 15 companies were acquired by foreign parties.



Highlights in terms of M&A in European landscape:

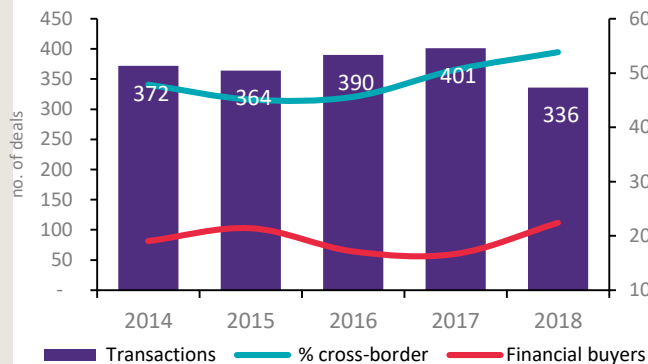


- The amount of deals in Europe is somewhat lower in Q2 2018 compared to Q2 2017. Decreasing valuation multiples in Q2 2018 are in line with this finding. Possibly the (political/trade) uncertainty in the world impact the M&A activity. Due to the increasing global protectionism, many technology companies are penalized on stock exchanges. Whilst in 2017 trading multiples for tech companies reached a record high due to strong economic growth.
- Germany and France are the most active countries in terms of deals in the sector.

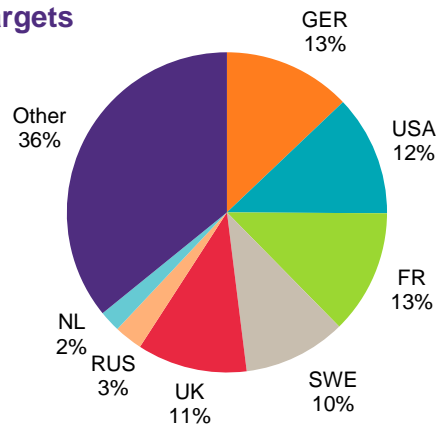


For our in-depth analysis of transactions in the Dutch Tech sector please refer to our publication on "Mergers and acquisitions in High Tech Holland"

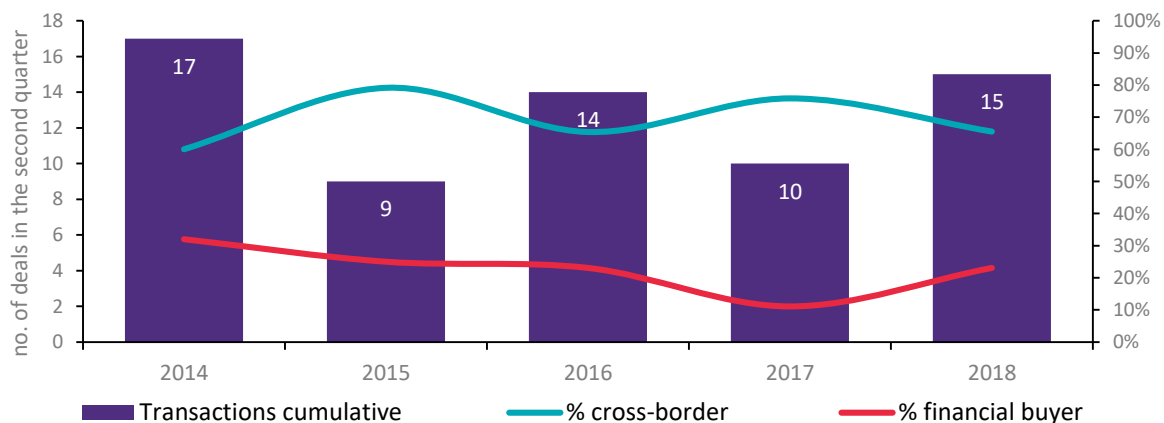
European High-Tech transactions



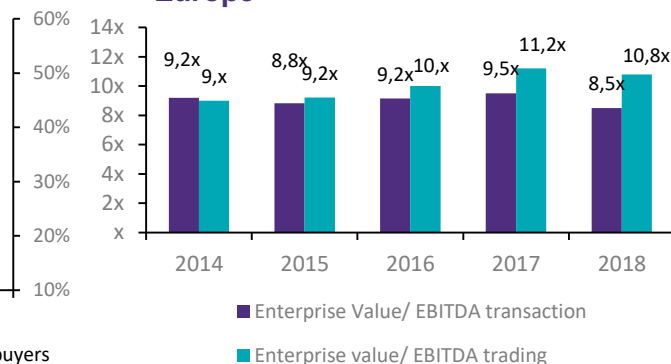
Buyers of European High-Tech targets



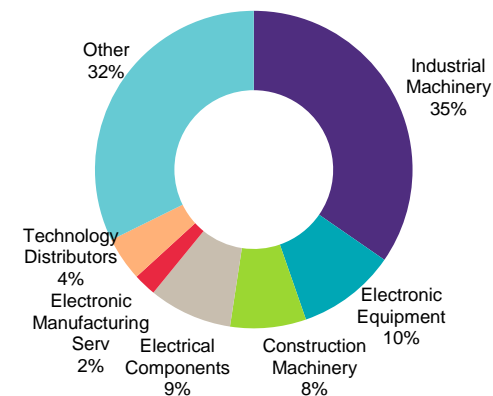
Dutch High-Tech transactions



High-Tech valuation multiples Europe



Sub-sectors of European High-Tech transactions



* Data and further analyses based upon transactions until 30-06-2018; Source: CapitalIQ

Overview of transactions including a Dutch target

Sub-sector	Announced Date	Target	Buyer
Industrial Machinery	06-29-2018	Heerbaart Jongman Metaal B.V.	Lochem Invest B.V.
Heerbaart Jongman Metaal BV is a contract manufacturer of industrial machinery such as flangs and filters.			
Electronic Components	06-21-2018	Lumi Parts B.V.	-
Lumi Parts B.V. manufactures and distributes LED lighting products for retail, hospitality, utility, wholesale, and OEM markets.			
Steel	06-20-2018	De Waal Staal BV	Anders Invest B.V.
De Waal Staal BV manufactures, imports, and distributes air duct flanges, support channel systems, blade dampers, flexible ducts, and aluminum frames for air handling units.			
Construction Machinery	06-13-2018	Veth Propulsion Holding, B.V.	Twin Disc, Incorporated (NasdaqGS:TWIN)
Veth Propulsion Holding, B.V. operates as a manufacturer of auxiliary propulsions and propulsion machinery for ships.			
Electronic Equipment	06-11-2018	One of A Kind Technologies B.V.	GIMV NV (ENXTBR:GIMB)
The company, through its subsidiaries, develops camera inspection technology, vision solutions, and industrial automation products.			
Construction Machinery	06-01-2018	GustoMSC B.V.	National Oilwell Varco, Inc. (NYSE:NOV)
GustoMSC B.V. engages in the construction and distribution of offshore equipment for the marine industry.			
Industrial Machinery	05-22-2018	VanRiet Material Handling Systems BV	Material Handling Systems, Inc.
VanRiet Material Handling Systems BV designs, manufactures, and markets automated storage and internal transport systems.			
Industrial Machinery	05-14-2018	Polyketting B.V.	XANO Industri AB (publ) (OM:XANO B)4
Polyketting B.V. manufactures transportation tires and packaging machinery for the food industry.			
Electronic Components	05-03-2018	Wijdeven Inductive Solutions B.V.	-
Wijdeven Inductive Solutions B.V. develops and manufactures inductive systems that include transformers and coils in the Netherlands and internationally.			
Building Products	05-02-2018	Groku Kampen B.V.	Anders Invest B.V.
Groku Kampen B.V. designs and manufactures kitchen furniture and dispensing systems for commercial use.			
Technology Hardware	04-30-2018	Trust International B.V.	Egeria
Trust International B.V. provides digital lifestyle accessories for tablets, desktops, laptops, gaming devices, smartphones, or TVs in Europe.			

Sub-sector	Announced Date	Target	Buyer
Electrical Components	04-23-2018	I.T.O. Vaarwegmarkering B.V.	Technostrobe Inc.
I.T.O. Vaarwegmarkering B.V. designs, manufactures, and maintains solar powered aids for marine navigation worldwide.			
Electronic Components	04-10-2018	Sleep.ai B.V.	SleepScore Labs
Sleep.ai B.V. designs and manufactures anti-snoring wearables.			
Electronic Components	04-05-2018	EST-Floattech BV	-
EST-Floattech BV develops and manufactures energy storage systems based on lithium polymer batteries for fully electric and hybrid maritime and mobile land-based applications			
Industrial Machinery	04-04-2018	Van Leusden BV	Kito Europe GmbH
Van Leusden BV develops, manufactures, and markets cranes, wheels, trolleys, hoists, and components under ATLAS brand.			